

Efficiencies with **SPEED**

Traditional Waterfall and evolution into Agile methods engineered to set standard guidelines for project delivery. Each stage of the delivery is generally performed from the ground up often resulting in very large timelines.

ERP Applications delivery requires a refined version of these methods and there are many variations, which generally rely on pre-built content that can be leveraged to accelerate the process, these often include iterative cycles. However, none of these variations completely solve both the engagement and delivery experience shortfalls.

We were not happy with these small gains on offer with waste everywhere and set about to develop our own called **SPEED**, we wanted to solve the problem throughout and not just for the delivery phase.

We wanted to solve the engagement experience problem to take out the vagueness and confusion when defining the scope and terms in order to provide a smoother, engaging and fundamentally painless experience.

Furthermore, we wanted to remove the lack of clarity and subject to interpretation between commercials and delivery, which from experience very often results in lengthy debates and increases the time of delivery phase, this typically leads to change requests, additional delays cost and poor customer experience.

To solve this we developed our delivery method from the ground up with tooling and pre-built templates that are fully aligned with the requirements and scoping which formalise the engagement for delivery. This results in a smoother transition into delivery and eliminates different interpretations, ultimately speeding up the process.

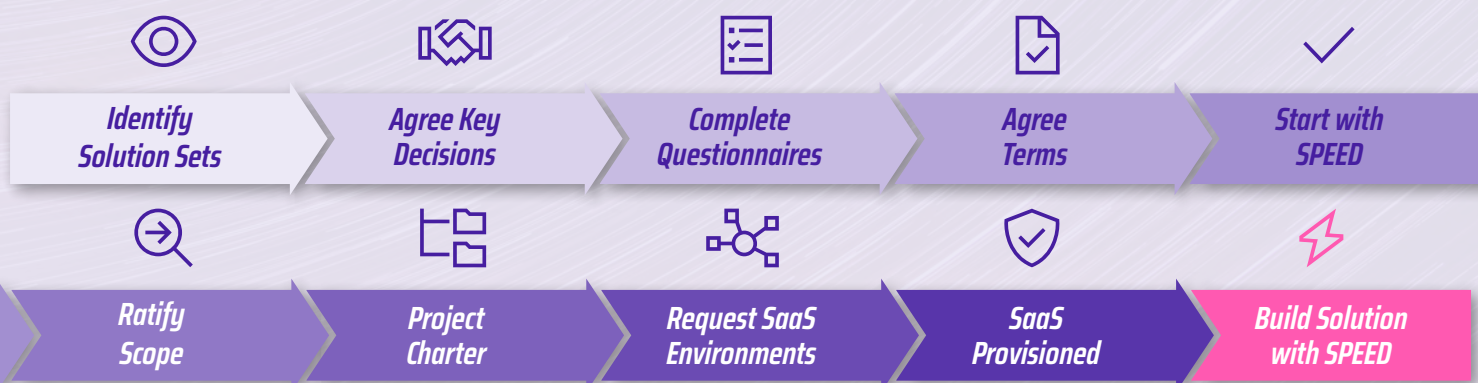
With our method you no longer sit through painful lengthy workshops and wait months before your first build. Your first build is significantly closer to the end product resulting in a smoother, more engaging transformation phase as we complete the solution and transformation process through templated iterations of gap-fit placing emphasis on maintaining Oracle Modern Best Practice and standards built into the Solution Set.

Workshops at this stage which generally require SME resources together with implementation specialists are eliminated with our method.

We engineered templates in the form of Key Decisions and Detailed Questionnaires. The Key Decisions and Detailed Questionnaires take place in the early stages upon our initial instructions, both of which form part of our Terms of Engagement. This approach ensures no additional workshops are required to achieve the first build.

We even offer the first build based on our methods of delivery for you to **self deliver** and transform using our tooling and artefacts.

The early stages with **SPEED** can be seen below. During these stages no commercials or commitments are required until such a stage the scope of work is agreed formalised through the template Key Decisions and Detailed Questionnaires. With the other variations of Waterfall or Agile on offer, these early stages generally take place in Workshops often resulting in 2-3 months of additional timeline cost before your first build.

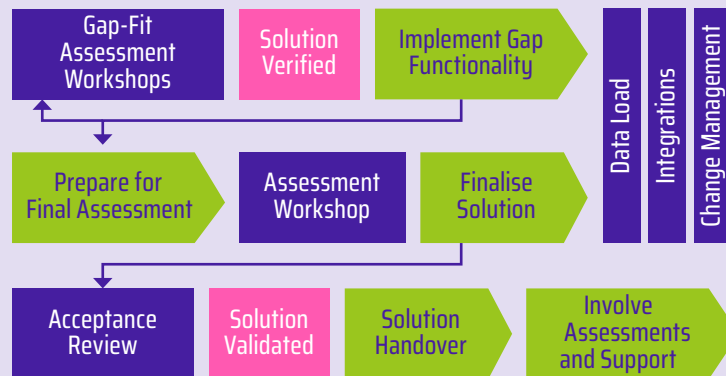


A SOLUTION THAT GROWS WITH YOU...

Our **first build** is delivered by tailoring the pre-built best in class **Global Solution Set**, which has Oracle Modern Best Practice and standards built-in aiming to **deliver within 2 weeks**, once the Oracle SaaS environment has been provisioned. This results in the first build representing a much closer fit to the envisaged end product.

The delivery then continues to be refined through our **SPEED** delivery method with further templates through process flows based on the delivered solution set, which are engineered into pre-built decks to help with smoother interpretation of the solution demo and facilitating the gap-fit workshops to arrive at the end product with your SME's engagement. This results in smoother perpetual gap-fit transformation workshops, smoother cleaner acceptance of the delivery and solution with **significant timeline savings**, cost with less disruptions and overall better experience.

THE DELIVERY PROCESS STAGES WITH **SPEED**



TIMELINE SAVING WITH **SPEED**

We estimate a timeline **saving of between 50-60% for the build** when compared to the other variation of delivery using Agile or Waterfall methods. This is due to our innovations and engineering together with significant templating with our **SPEED** Methods and Artefacts, resulting in much lower technical resources required from our side for delivery to significantly control and reduce the cost.

The timeline saving illustration can be seen opposite.

	WATERFALL	AGILE	SPEED
Requirements Scope, Terms and Design into Commercials	~2-10 Months	~2-10 Months	1-2 Months
Requirements and Design Workshops	2-3 Months	2-3 Months	-
HLD (High Level Design) and Approval	1-2 Months	1 Month	-
- Build & Iterations of CRP (Conference Room Pilot) (x3)	2 Months (6 Months Total)	-	1 Months (3 Months Total)
- Sprints to MVP (Minimum Viable Product) (x 10)-	-	2 Weeks (5 Months Total)	-
UAT (User Acceptance) (x2)	1 Month (2 Months Total)	1 Month (2 Months Total)	1 Month (2 Months Total)
Cut-Over and Go-Live	1-2 Weeks	1-2 Weeks	1-2 Weeks
Typical Delivery Timeline	~14 Months	~12 Months	6 Months

All our **SPEED** offerings are templated, can scale and be delivered as building blocks. This means if you decide to go with a smaller number of modules from the Solution Set or decide to cherry pick from multiple Solution Sets, further implementations of additional modules are always delivered using the same approach at **SPEED** with alignment to the pre-built standards.

This overall approach results in **reduced risk of delivery and transformation** to ensure your investment will continue to be maintained and delivered **quicker, cheaper with less disruptions and better experience**.

In summary, with our **SPEED delivery method of Oracle Cloud, you no longer need to:**

- ⊗ Sit through painful design workshops for weeks/months
- ⊗ Deal with complex confusing terms and Statement of Works
- ⊗ Wait for months for your 1st solution build
- ⊗ Struggle with evaluating the solution
- ⊗ Erode time and effort before, during and after transformation
- ⊗ Disrupt your business with lengthy benefits realisation timelines

Stop wasting time with outdated ways and start driving your success today

Email us today: info@sarrisco.com Or visit: www.sarrisco.com



The power behind our modern delivery method of cloud solutions

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