



transform with
SPEED

Is Your Solution Guaranteed?

Your business is successful so much so that you have outgrown your once very capable ERP (Enterprise Resource Planning) system and you have decided now is the time to embark on future proofing your ERP system with a modern ERP solution that will give you the capabilities of efficiencies, streamlining, automation, AI and allow your organisation to grow.

You chose Oracle Cloud for your ERP System for its advancements like **Redwood UX**, **Oracle Modern Best Practices with AI**, and the exciting possibilities of **Oracle AI Agent Studio**, achieving **Business Value at Scale** is more attainable than ever, enabling your organisations to grow.

You chose well!

You opted for one of the well-known Oracle Partners for your Implementation.

What Concerns Should You have?

1. **Is the outcome you are hoping for guaranteed?**
2. **Will your solution meet the efficiencies, streamlining, automation you planned for?**
3. **Are Modern Best Practices Guaranteed?**
4. **Is Best-in-Class solution Guaranteed?**

Your investment is absolutely huge, the budget for the transformation, the cost of the software licensing, the implementation cost, your resource costs, the interruptions to your business and not forgetting the maintenance and ownership cost.

The Oracle Cloud product is great, the Oracle Demos are slick and you can absolutely visualise your future state and you are super excited for all of the future and the promises.

But there is some harsh truth you should be aware of, none of the above are guaranteed and when they fall short your nightmare has just begun and will feel never ending!

Let's take a look at those Concerns in more detail

Going through each to see what the impact is and what this means to you.

1. Is the outcome you are hoping for guaranteed?

The Harsh Truth: No

The Impact: Highly likely there will be future re-work, improvements and in extreme cases significant high budget projects to undo/correct the solution.

What does this mean to you: Disruptions, Poor Experience, Continuous High Cost, High Cost of Ownership, many years of dependency on Oracle Partners and in most cases it's the same Partner that engineered this dependency.

2. Will your solution meet the efficiencies, streamlining, automation you planned for?

The Harsh Truth: Not fully

The Impact: Highly likely there will be future re-work, improvements and in some cases significant high budget projects to undo/correct the solution.

What does this mean to you: Disruptions, Poor Experience, Continuous High Cost, High Cost of Ownership, many years of dependency on Oracle Partner and in most cases it's the same Partner that engineered this dependency.

3. Are Modern Best Practices Guaranteed?

The Harsh Truth: No

The Impact: Non-Best Practices will result in inefficient, not streamlined solutions that are not modern potentially resulting in customisations exponentially increasing the risk, life span and cost of the solution. Difficult and costly to correct and grow the solution.

What does this mean to you: Not modern inefficient processes that are not streamlined resulting in more business resources effort required. Poor Experience, Continuous High Cost and High Cost of Ownership.

4. Is Best-in-Class solution Guaranteed?

The Harsh Truth: No

The Impact: Non-Best-in-Class is exceptionally hard to detect while you are implementing as it is fundamentally linked to the architecture and design and worst still it is hugely important as it represents the foundation of the entire implementation. Often the issue is not discovered until long after the implementation and usually the only way to solve this is a significantly costly, disruptive re-implementation.

What does this mean to you: Inefficient solution that is extremely hard to grow, locking you into a continuous cycle of work around and having to live with the limitations. Re-implementation is the only option to solve this problem and with no guarantee the next Partner solution is any better and is Best-in-Class!

How does SPEED deal with those Concerns

Let's take a look at what this looks like with SPEED

1. Is the outcome you are hoping for guaranteed?

With SPEED: The outcome is guaranteed, the SPEED method has been carefully crafted with requirements and design templates to ensure no rock is left unturned with reference to functionality and capabilities accurately capturing the detailed requirements and design and with best-in-class and modern best practices baked into the baseline Solution Sets tailored to your needs guaranteeing the outcome you hoped for.

The Impact: Future proof solution that does not require re-work, efficient and low cost to own.

What does this mean to you: Great customer experience, transparent, enriching and low risk.

2. Will your solution meet the efficiencies, streamlining, automation you planned for?

With SPEED: The efficiency, streamline, automation are guaranteed, SPEED Solution Sets are tailored to your specific detailed requirements and design ensuring modern best practices and best-in-class outcome guaranteeing efficient streamlined processes.

The Impact: No re-work required, efficient, connected and low cost to own.

What does this mean to you: Efficient processes, less effort, more insight, better decisions, great customer experience and enriching.

3. Are Modern Best Practices Guaranteed?

With SPEED: Oracle Modern Best Practices are guaranteed since the delivery method leverages carefully engineered Solution Sets that are tailored to your exact requirements and expectations ensuring Oracle Modern Best Practices for all delivered processes and solution.

The Impact: Future proof solution that is efficient and low cost to own.

What does this mean to you: Great customer experience, eliminating the risk with assurance you are following industry best practices, transparent and enriching.

4. Is Best-in-Class solution Guaranteed?

With SPEED: Best-in-Class solution architecture is absolutely guaranteed as the delivery method leverages Solution Sets with Best-in-Class architecture design baked in ensuring your solution is rock solid.

The Impact: Future proof solution that is efficient, low risk, low cost to own that you easily grow and enhance without resorting to the dire scenario of re-doing the foundation through a re-implementation

What does this mean to you: Great customer experience, assurance you are following best-in-class solutions, easy to grow and live with. Eliminating the risk of having to re-work or re-implement.

Final Thoughts

ERP implementations, when executed strategically, can drive significant improvements in organisational efficiency and effectiveness. By addressing these pitfalls and adopting proactive strategies leveraging SPEED methods and solutions, organisations can maximise the benefits of ERP systems, eliminate those risks and ensure successful implementations that contribute to long-term success with overall total low cost of ownership and better experience.

We are thrilled you have taken the time to read this article and assure you that we will continue with our passion to eliminate waste to keep achieving quicker solutions with value and better experience.

We very much hope to hear from you and discuss how we can help achieve your transformation goals by leveraging our **SPEED Methods and Artefacts** of delivering the **Oracle Cloud Products**.

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ORACLE

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