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transform with  
**SPEED**

## Your Goal is to Transform to Oracle Cloud Quickly and Efficiently

Oracle Cloud ERP is arguably the best ERP platform on the market. Companies choosing to implement Oracle Cloud are doing so because they want their business to grow, to compete, drive better decisions, gain better insights, drive cost savings; and they are taking a big risk investing to do so.

Companies investing in Oracle Cloud ERP are in a privileged position, they will be successful businesses looking to drive further efficiencies and streamline business processes.

The journey to making the choice to implement Oracle Cloud is complex, time consuming and difficult, especially given the number of vendors to choose from and considering the disruption to the business

We believe you have made an excellent choice especially with Oracle Cloud's advancements, such as **Redwood UX, Oracle Modern Best Practices with AI**, and the exciting possibilities of **Oracle AI Agent Studio**; driving **Business Value at Scale** is more attainable than ever, enabling your organisation to grow and prosper.

Like all businesses you want a smooth, efficient, less disruptive and cost-effective transformation, with a return on investment (ROI) preferably within one financial year.

Choosing Oracle Cloud is only the start of your journey, the next step is critical for the success of the project, selecting the right Oracle Partner to implement the solution. How do you make sense out of the promises, different implementation methodologies, Gantt Charts that seem endless with no go-live in sight, how can you decipher what is critical and right for your business. What should you watch out for? What should you avoid?

### **The requirements brief has been written, and now you are ready to choose your implementation partner**

Your goal is to quickly and efficiently implement Oracle Cloud, minimising disruption and within the budget set. All the partners know that and will match their promises to what you want to hear and believe is right for your organisation.

The most important first step is to create a wide ranging and inclusive project team, including subject matter experts (SMEs), stakeholders, users, project management experts and senior leaders. Once assembled, set about setting project outcomes and the change you are looking for with the new system.

You believe you have written a comprehensive set of project requirements, but be aware, your brief will not always capture enough detail, to the level required. The detailed requirements and design phase usually takes place after brief response to the RfP, with agreed commercial terms in place, which at this point is too late. However, the way conventional system integrators (SIs) conduct their requirement gathering phase is complex, lengthy and costly. Relying on complex workshops which fail to capture the right level of detail but sets the way the project will be managed by the partner right at the offset. At this point the partner has already won the deal, probably won with misleading and aggressive pricing, and is controlling the narrative, which you must trust and follow. What is promised in their estimate is often implementation of 'standard' configuration and processes, because they haven't understood the complexity of your business and processes. Then they will start the process of 'scope creep', adding

functionality to the original plan and estimate, thereby increasing their revenue and the budget, which you have little choice but to accept, because you are now locked into that partner.

Due to the very aggressive timeline and costs which are based on insufficient scope, the partner is well aware they need to present favourable estimates to win the deal, wrapped in a methodology that helps hide the hidden costs and potential for increased budget and timeline.

Wanting to deploy quickly and efficiently is now unachievable, but you have invested time, money and resources, and find yourselves wedded to the partner, so you just need to finish the project, which runs over budget and over time, with a solution that doesn't comply with best-in-class architecture, adheres to modern best practices and doesn't guarantee must have outcomes.

### **How do you deal with this?**

With over 30 years' experience delivering Oracle ERP projects, we know there is nothing in the market to address the problem. It has been a tactic used by SI for decades, with nothing or no-one to challenge the status quo.

### **Until we developed it!**

It's called SPEED with AI built in and ConfigSnapshot from Sarrisco, a complete re-engineering of how Oracle Cloud is implemented, designed to deliver speed, control, and confidence without compromising quality. Engineered to transform implementation of Oracle Cloud quickly and efficiently without the risk of eroding quality. The outcomes in the project lifecycle are the same because you cannot compromise here by taking shortcuts. What is different, is how you get there, with optimisation every step of the way.

SPEED is designed to eliminate the common risks associated with large-scale ERP projects: scope creep, missed deadlines, cost overruns, and delayed ROI. It brings clarity, control, and measurable outcomes to every phase of the transformation, without compromising on quality or compliance.

Let's go through those steps and see what is different

#### **1. Detailed Requirements, Design and Scope, form the basis of commercial accuracy.**

SPEED front-loads clarity by capturing detailed business, functional, technical, and AI requirements *before* commercial terms are agreed. Using curated, industry-specific templates, the collective SME group defines the future-state solution with precision and confidence.

AI accelerates this phase by analysing existing documentation, processes, and policies to surface requirements, identify gaps, and prioritise AI use cases tied to real business problems. This significantly reduces reliance on prolonged workshops while improving completeness and consistency.

ConfigSnapshot ensures that agreed requirements and design translate directly into a traceable configuration baseline, eliminating ambiguity and preventing scope creep. As a result, the AI use-case backlog becomes intrinsic to the solution, not a separate or downstream initiative.

#### **2. Initial Build using Solution Sets with Best-in-Class and Modern Best Practices built-in**

With SPEED, the initial build is driven by the agreed detailed requirements, including AI use cases, and delivered using carefully engineered Solution Sets aligned to Oracle Modern Best Practices and industry benchmarks. This enables a tailored initial build to be completed in as little as two weeks.

ConfigSnapshot automates the creation and capture of the baseline configuration as the solution is assembled, providing full transparency into what has been configured and why. This guarantees Best-in-Class architecture and process alignment from the outset, without rework or compromise.

#### **3. Day 1 of the Project starts with efficient Gap-Fit Assessment.**

Unlike traditional projects that begin with months of discovery workshops, SPEED starts day one with a working, tailored solution built on Modern Best Practice processes and Best-in-

Class design. Business teams engage immediately with real processes, enabling faster feedback and earlier validation.

ConfigSnapshot preserves this baseline state, creating a stable reference point against which all gaps, changes, and decisions are assessed. This shifts gap-fit from theoretical discussion to informed, outcome-driven evaluation.

#### 4. Evaluate and system readiness is continuous and smooth

Building on the validated baseline, SPEED applies an iterative gap-fit approach against the established configuration, ensuring continuous progress without disruption. Future-state process flows are documented alongside identified gaps, maintaining full alignment between design, configuration, and outcomes.

ConfigSnapshot tracks configuration deltas as they emerge, while AI evaluates impact, identifies risk, and recommends simplification or optimisation opportunities. This enables configuration changes to be assessed and incorporated efficiently—typically within weeks—significantly improving agility and confidence before each iteration.

### Why SPEED Cannot Be Replicated

SPEED is not a single methodology, tool, or accelerator that can be adopted in isolation. It is a tightly integrated delivery system, engineered over time to combine structured requirements, solution design, AI-driven insight, and configuration intelligence into a single, coherent approach.

Traditional system integrators are organised around phased delivery models, manual configuration, and commercially driven scope management. SPEED requires a fundamentally different operating model—one that front-loads clarity, embeds AI into decision-making, and treats configuration as a continuously managed asset rather than a one-time build.

ConfigSnapshot is central to this approach. It enables traceability, controlled change, and delta-based evolution throughout the lifecycle—capabilities that cannot be retrofitted into traditional delivery models without significant disruption.

Most importantly, SPEED reflects over three decades of Oracle delivery experience, codified into templates, Solution Sets, and automation. It is this combination of experience, engineering, and integrated capability that makes SPEED difficult to imitate and easy to trust.

### Now for some final thoughts

ERP implementations, when executed strategically, can drive significant improvements in organisational efficiency and effectiveness. By addressing these pitfalls and adopting proactive strategies, leveraging SPEED with AI built in and ConfigSnapshot methods and solutions, organisations can maximise the benefits of ERP systems, eliminate those risks and ensure successful implementations that contribute to long-term success with overall lower cost of ownership, much faster ROI and a significantly better experience for everyone involved.

We are thrilled you have taken the time to read this article and assure you that we will continue with our passion to eliminate waste to keep achieving quicker solutions with value and better experience.

We very much hope to hear from you and discuss how we can help achieve your transformation goals by leveraging our **SPEED with AI built in and ConfigSnapshot Methods and Artefacts** of delivering the **Oracle Cloud Products**.

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 ORACLE

Partner

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The power behind our modern delivery method of cloud solutions