



transform with
SPEED

Crush Your Cloud Timeline—Without Crushing Your Budget

Introduction: Transforming with Oracle Cloud – Quickly and Efficiently

In today's climate of tight budgets and high expectations, public sector organisations are under pressure to deliver better services, more transparency, and improved efficiency. The choice of an Enterprise Resource Planning (ERP) system has never been more critical.

Oracle Cloud ERP is widely regarded as a market-leading platform, enabling organisations to drive growth, competitiveness, cost savings, and better decision-making. Choosing Oracle Cloud is an important first step, but the real challenge lies in implementing it quickly, efficiently, and within budget while minimising disruption.

The selection of an implementation partner is critical. Many traditional system integrators (SIs) follow a process that can lead to delays, scope creep, budget overruns, and compromised outcomes. Typically, the requirements brief is insufficiently detailed before commercial agreements are signed. SIs often win contracts with aggressive, misleading pricing and minimal scope assumptions. Once engaged, they control the project narrative, conducting lengthy workshops that fail to capture all details early, leading to changes and additional costs. The result is projects running over budget and time, delivering suboptimal solutions misaligned with modern best practices.

The Problem:

- Insufficiently detailed requirements before signing contracts
- Hidden costs and “scope creep” after project commencement
- Extended timelines due to inefficient requirement gathering
- Risk of solutions not adhering to best-in-class architecture or processes

The Solution – SPEED (Sarrisco Process for Efficient ERP Delivery):

Sarrisco has developed **SPEED**, a re-engineered Oracle Cloud implementation approach designed to eliminate inefficiencies while maintaining quality. With over 30 years' Oracle ERP experience, Sarrisco challenges the outdated SI model by embedding optimisation at every stage.

Key Differentiators of SPEED:

1. Detailed Requirements, Design, and Scope Before Commercial Terms

- Uses curated templates to capture all functional and technical requirements upfront.
- Prevents scope creep and budget overruns by locking down detail before contracts are signed.

2. Initial Build in Two Weeks Using Solution Sets

- Leverages pre-engineered industry Solution Sets aligned with Modern Best Practices.
- Guarantees best-in-class architecture and processes from the start.

3. Day-1 Gap-Fit Assessment

- Project begins with a working, tailored solution—not months of workshops.
- Shortens timelines and provides immediate value.

4. Continuous Evaluation and System Readiness

- Ongoing gap-fit iterations with clear process flow documentation.
 - Adjustments incorporated efficiently, often within one month, enhancing project agility.
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Outcome:

By applying SPEED, organisations achieve faster time-to-value, lower total cost of ownership, and a significantly improved project experience. ROI can be realised in under a year without sacrificing quality or compliance with best practices.

Conclusion:

ERP implementations can be transformative when executed strategically. Sarrisco's SPEED method addresses long-standing delivery inefficiencies, ensuring Oracle Cloud transformations are rapid, predictable, and outcome-driven. The approach delivers modern best practices, reduces risk, and empowers teams for lasting success.

Contact us to learn how **SPEED** can support your long-term Oracle Cloud success.

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The power behind our modern delivery method of cloud solutions