



Time to Make
Better Decisions...



transform with
SPEED

Oracle Cloud ERP Without the Guesswork

How SPEED Turns Uncertainty into Predictable Success

Introduction: When Excitement Meets Uncertainty

Your business has decided—it's time to implement Oracle Cloud ERP.

You've seen the demos. You understand the potential. You know that with Oracle's Redwood UX, Modern Best Practices with AI, and the emerging power of Oracle AI Agent Studio, Business Value at Scale is no longer a distant goal, it's achievable.

But alongside the excitement sits a quiet, nagging question:

"How do we know we'll get what we're paying for—on time, on budget, and without endless surprises?"

This is where most ERP journeys begin—with hope... and a fair amount of guesswork.

The Problem with Guesswork

Even the most promising ERP projects can fall prey to uncertainty. Traditional system integrator (SI) approaches often leave crucial details unresolved until after contracts are signed. That's when the "what you signed up for" and "what you actually need" begin to diverge.

Typical symptoms include:

- **Vague or incomplete requirements** before commercial terms are agreed.
- **Hidden costs** appearing mid-project under the banner of "scope adjustments."
- **Drawn-out timelines** due to slow requirement gathering and rework.
- **Quality compromises** that mean the final solution doesn't follow best-in-class architecture or modern processes.

This lack of upfront clarity makes projects unpredictable—and unpredictability is costly.

Why Guesswork is the Enemy of ROI

An ERP transformation isn't just a technology investment—it's a strategic bet on your organisation's future. If you can't guarantee:

- A **best-in-class solution design**,
- Adherence to **Oracle Modern Best Practices**, and
- A **smooth, efficient journey from start to go-live**,

...then you're gambling with your ROI. Every missed requirement, every rework cycle, every poorly scoped integration delays the point at which your system starts paying you back.

The SPEED Difference: Turning Unknowns into Certainties

Sarrisco created the **SPEED Method** to remove uncertainty from Oracle Cloud ERP delivery. No guesswork. No surprises. Just a predictable, outcome-focused process from day one.

Here's how SPEED changes the game:

1. **Detailed Requirements & Design Before Contracts**
We capture every functional, technical, and process requirement *upfront* using industry-specific templates.
Outcome: No hidden costs. No scope creep. Clear, documented expectations from day one.
2. **Initial Build in Just Two Weeks**
Using pre-engineered **Solution Sets** aligned with Oracle Modern Best Practices, we deliver a tailored working solution almost immediately.
Outcome: Faster feedback, earlier risk identification, and momentum from day one.
3. **Day-1 Gap-Fit Assessment**
The project starts with a live, tailored solution—so you can immediately see what works, what needs adjusting, and where to optimise.
Outcome: Rapid alignment and zero wasted months in abstract workshops.
4. **Continuous Evaluation & Readiness**
Every phase is documented, tested, and validated against your goals. Adjustments happen quickly and transparently—often in under a month.
Outcome: A smooth, disruption-free transition to go-live.
5. **Post-Go-Live Value Realisation**
With extended hypercare, quarterly value reviews, and ongoing training embedded in your business-as-usual operations, SPEED ensures your ERP value grows over time—not just at launch.
Outcome: Sustained ROI, high adoption, and a system that evolves with your business.

From “We Think” to “We Know”

The difference between a guess and a guarantee is process. With SPEED, you're not hoping the solution will meet your needs—you know it will, because every requirement, every process, and every architectural decision is locked in before delivery begins.

The result?

- Faster time-to-value.
- Lower total cost of ownership.
- A better experience for your team and stakeholders.
- ROI achieved—often within a single financial year.

Final Thoughts

Oracle Cloud ERP can transform your organisation—but only if your path to go-live is free from uncertainty.

The SPEED Method eliminates the guesswork, replacing it with clarity, confidence, and guaranteed outcomes.

If you're ready to move from “we think” to “we know”, it's time to talk.

Let's make your Oracle Cloud journey as predictable as the success it delivers.

Contact us to learn how **SPEED** can support your long-term Oracle Cloud success.

connect with us

info@sarrisco.com

www.sarrisco.com

ORACLE

Partner

The power behind our modern delivery method of cloud solutions