







A Smarter Way to Deliver Oracle Cloud Projects

Why Change?

The Broader IT Project Failure Problem

Across industries, IT projects have a poor track record:

-  **High failure rates** – Studies consistently show 60–70% of large-scale IT projects either fail outright or fall short of expectations.
-  **Overruns** – Many projects exceed their original timeline by 30–50%.
-  **Budget blowouts** – Projects frequently run 40–60% over budget.
-  **Missed benefits** – Even when systems go live, expected business benefits often lag months or years behind.





Commercial Impact:

- Lost opportunity costs when transformation is delayed.
- Erosion of stakeholder confidence in IT and PMOs.
- Significant resource drain on SMEs and delivery teams.
- Reputational damage from disrupted operations or failed launches.

Why Waterfall and Agile Struggle






Waterfall was originally conceived in the 1970s for large, complex engineering and defense projects. It was built for environments where documentation, compliance, and rigid sequencing were critical, and change was minimal once the project began. While it worked for slow-moving, highly regulated industries, in today's fast-paced business environment Waterfall often feels like a relic, overly complex, linear, and inflexible. Its outdated structure struggles to keep up with modern transformation demands, leaving organisations locked into long cycles that rarely match evolving business needs.

Waterfall Challenges:




-  **Excessive timelines** – Full end-to-end design before build means delivery stretches to 14+ months.
-  **Rigid sequencing** – One phase must complete before the next, making it hard to adapt as business needs evolve.
-  **Late visibility** – Stakeholders wait months before seeing anything tangible.
-  **Change friction** – Adjustments mid-project trigger rework, disputes, and costly delays.

Agile, on the other hand, emerged as a reaction to Waterfall, designed specifically for software developers working on code-based products or continuous amendments. It thrives in contexts where small, iterative changes can be quickly tested, adjusted, and deployed. However, applying Agile wholesale to ERP implementations is problematic. ERP projects require broad business alignment, integrated processes, and predictable outcomes, not endless sprints or half-finished iterations. What works for software teams does not translate cleanly to enterprise-scale transformation, making Agile ill-suited as a primary framework for ERP delivery.

Agile Challenges:

-  **Commercial risk** – Misalignment between upfront contracts and evolving requirements often leads to claims and renegotiations.
 -  **Endless iterations** – Without a strong framework, Agile devolves into sprint fatigue and scope creep.
 -  **Heavy SME demand** – Business users are pulled into constant workshops, distracting them from day-to-day operations.
 -  **Ambiguous scope** – Contracts and commercials struggle to reflect iterative delivery, creating tension between IT, vendors, and finance teams.
 -  **Delayed benefits** – Even with incremental progress, full transformation still takes 12+ months, leaving ROI unrealised.
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The Harsh Reality with GSIs and Traditional Partners

-  **It will cost double** – Implementations with GSIs and Oracle partners often inflate costs due to reliance on armies of consultants, drawn-out workshops, and custom build cycles.
-  **It will take twice as long** – A working prototype may only surface after 6–8 months. By then, momentum and enthusiasm are lost, stakeholders disengage, and executive sponsorship weakens.
-  **Increased risk of failure** – Projects drag on, costs spiral, and the original business case is eroded. Many initiatives stall before they ever deliver meaningful value.

Impact for Delivery Leaders and Businesses:




- Forecasting timelines and budgets becomes guesswork.
 - Senior leadership loses trust when “Agile” or “partner-led” projects keep extending.
 - Staff morale dips under the strain of prolonged delivery cycles.
 - Competitive edge is lost when transformation takes years, not months.
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The recurring struggles with both Waterfall and Agile leave delivery leaders caught in a dilemma: neither framework truly meets the needs of modern ERP transformation. Waterfall is too rigid and outdated for today’s pace of change, while Agile, though powerful in software development, introduces complexity and uncertainty when applied to ERP. What’s needed is not a compromise between the two, but a fundamentally different approach, one purpose-built for Oracle Cloud delivery.

Enter SPEED

Recognising these issues, Sarrisco designed **SPEED with AI Built in and ConfigSnapshot**, a modern delivery framework for Oracle Cloud projects. Instead of adapting Waterfall or Agile, SPEED was engineered to **eliminate the waste and pain points** found in both.

SPEED leverages:

-  Pre-built Oracle best-practice solution sets
-  Engineered templates & tooling
-  Automation for scoping, gap-fit, and delivery

Result: A smoother, faster, and more predictable journey from initiation to go-live.

How SPEED with AI Built In and ConfigSnapshot Accelerates ERP Transformation

SPEED combines AI intelligence with ConfigSnapshot automation to remove uncertainty, accelerate delivery, and give executives predictable outcomes from the very start.

Where traditional ERP programs rely on workshops, interpretation, and manual effort, SPEED uses data-driven insight and repeatable automation to deliver transformation faster, with less risk, and with greater clarity.

At the core of SPEED are two enabling technologies, AI and ConfigSnapshot, that fundamentally change how ERP programs are delivered.

Here's how SPEED creates measurable business impact:

1. AI clarifies what the business really needs, early and accurately

AI reviews existing documents, processes, and policies to surface requirements, highlight gaps, and align stakeholders before the project even begins.

This replaces months of interviews and workshops with clear, evidence-based insight.

Outcome:

- Faster alignment
 - Clear scope definition
 - **Reduced SME burden**
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2. Best-practice templates turn insight into a ready-made solution path

Once AI identifies requirements, SPEED maps them directly into Oracle Modern Best Practices.

This quickly establishes a standardised, best-practice-aligned baseline for the solution.

Outcome:

- Faster decision-making
 - Less scope drift
 - A predictable starting point for design
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3. ConfigSnapshot automates the first build, in weeks instead of months

Instead of relying on manual configuration, SPEED uses automation to produce a working solution within the first weeks of the programme.

Outcome:

- **First build delivered in 2 weeks**

- Early visibility for business teams
 - Rapid validation of value
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4. Automated insights highlight risks and changes before they become issues

ConfigSnapshot continuously identifies configuration differences, design impacts, and areas of risk. AI strengthens this with optimisation recommendations and simplification opportunities.

Outcome:

- **Fewer surprises**
- **Reduced rework**
- Stronger governance

For example, ConfigSnapshot often identifies configuration deviations across environments in minutes, issues that typically remain hidden until late testing in traditional delivery.

5. Early prototypes accelerate adoption and compress the delivery timeline

Because stakeholders can see real processes early in the lifecycle, decisions are made faster and with greater confidence.

Outcome:

- Shorter design and testing cycles
 - Faster acceptance
 - Smoother change management
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6. Continuous automation protects quality through to go-live and beyond

SPEED maintains configuration traceability, impact analysis, and compliance visibility throughout the programme — not just at key milestones.

Outcome:

- Higher solution quality
 - Lower delivery risk
 - Confidence that the system will scale and remain supportable
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The Result: A Faster, Safer, More Predictable Oracle Cloud Transformation

By combining AI-powered clarity with ConfigSnapshot-enabled automation, SPEED delivers:

- **50–60% shorter delivery timelines**
- **Reduced SME demand**
- Stronger governance and fewer surprises
- Earlier visibility and faster decision-making
- A more controlled and insight-driven transformation journey

SPEED isn't simply a new delivery method, it is a smarter, more automated approach that gives organisations the clarity and confidence that traditional delivery cannot provide.

Key Benefits for Project Delivery

Ambiguous scope → disputes & change requests

12–14 month delivery timelines

Difficult to scale future phases

How SPEED with AI built in and ConfigSnapshot Solves It

- ✔ First Build in 2 Weeks post SaaS provisioning

✓ Lower SME demand through engineered templates

- ✔ Predictable, templated approach lowers cost

Workflow:

1. **Early Engagement** – Define scope through templates, not endless workshops.
2. **Accelerated Build** – Automation with tailor pre-built Oracle best-practice solution sets.
3. **Iterative Gap-Fit** – Validate and refine with guided demos and flows.
4. **Go-Live with Less Risk** – Faster acceptance, minimal disruption.

Timeline Savings:

SPEED | ██████████ ~6 months

For PMOs and delivery leaders, SPEED with AI built in and ConfigSnapshot means:

 Smoother transformation journey

Oracle Cloud ERP can transform your organisation, but only if your path to go-live is free from uncertainty.

Let's make your Oracle Cloud journey as predictable as the success it delivers.

Contact us to learn how *SPEED with AI built in* and *ConfigSnapshot* can support your long-term Oracle Cloud success.

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ORACLE

Partner

The power behind our modern delivery method of cloud solutions