sarrisco

transform with *SPEED*

Scaling at *SPEED* with AI built in and ConfigSnapshot

Growth Is a Success—Until Your ERP Slows You Down

Growth brings opportunity, but it also brings complexity. New legal entities, acquisitions, geographies, and business models stretch ERP environments in ways that many "rapid" implementations were never designed to handle.

Many cloud ERP programs optimise for speed to go-live and that matters. But once live, organisations often discover a harder truth: **their ERP was built for the business they were, not the business they're becoming**.

The real question isn't just *how fast can we implement?* It's:

How fast can we keep adapting after go-live?

At Sarrisco, we believe speed must be sustainable. That belief is what led us to design the **SPEED Method with AI built in,** an approach focused not just on delivering ERP quickly, but on keeping it adaptable as strategy, scale, and structure evolve.

SPEED to go-live is table stakes. SPEED to scale is the real differentiator.

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1. The Hidden Cost of "Fast" ERP Programs

High-growth organisations often hit the same friction points:

- Onboarding a new entity takes months instead of weeks
- Expanding into a new country requires redesigning integrations
- New pricing or revenue models trigger customisations and workarounds

Ironically, many so-called rapid ERP programs create long-term drag. Design decisions made to save time early, hard-coded assumptions, tightly coupled workflows, manual replication become constraints later.

Speed is achieved once, but not retained.

In today's environment, where operating models can change year to year, that trade-off is no longer acceptable.

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2. Why Traditional "Rapid" Delivery Breaks at Scale

Even modern ERP delivery methods often prioritise *timeline certainty* over *adaptability*.

Common patterns include:

- Building for a single operating model
- Replicating manual steps instead of automating configuration

- Treating Phase 1 as an endpoint rather than a foundation

The result is predictable:

- Each change becomes slower than the last
- Enhancement costs rise over time
- Business leaders lose confidence in ERP as an enabler

Fast implementations that can't evolve don't create agility they defer risk.

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3. What Makes SPEED with AI Built In and ConfigSnapshot Different

The SPEED Method was designed to avoid the "fast now, slow later" trap by combining disciplined ERP delivery with two reinforcing capabilities: **ConfigSnapshot as the execution engine** and **AI as the intelligence layer**.

Together, they change how scale is achieved in practice, not just how fast a program starts.

How SPEED differs from traditional rapid delivery

Traditional rapid delivery

- Optimises for initial go-live
- Assumes limited structural change
- Relies on manual replication of configuration
- Handles growth through rework and redesign

SPEED with AI built in and ConfigSnapshot

- Designs explicitly for ongoing expansion
- Uses modular, reusable configuration patterns
- Captures and reuses proven ERP states
- Applies AI to accelerate validation, mapping, and impact analysis

What ConfigSnapshot changes in practice

ConfigSnapshot captures a governed snapshot of ERP configuration, data relationships, and design intent that can be reused as the business scales.

Instead of rebuilding or manually copying configurations, teams can:

- Reapply known-good patterns to new entities or regions
- Identify configuration deltas rather than starting from scratch
- Validate changes before deployment, reducing regression risk

This replaces weeks of repeated workshops and reconfiguration with targeted, predictable change.

AI is not a bolt-on. It supports real delivery work such as accelerating chart-of-accounts mapping during acquisitions, highlighting configuration mismatches across regions, and guiding prioritisation through analytics-driven insight into effort and impact.

The result is speed that compounds over time rather than decays after go-live.

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4. A Concrete Example: Acquisition Integration

Consider a common scenario: a growing organisation acquires a new subsidiary with a different finance structure and local requirements.

In a typical ERP environment:

- Design workshops restart

- Mapping exercises are repeated manually
- Timelines stretch as exceptions accumulate

Using SPEED with AI built in and ConfigSnapshot:

- Pre-defined design frameworks provide a starting point
- AI and ConfigSnapshot assisted mapping accelerate chart and entity alignment
- Configuration patterns are reused rather than rebuilt

In practice, this can reduce entity onboarding time from months to weeks, while maintaining consistency and control across the group.

Scalability here is not accidental; it's engineered.

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5. The Agility Blueprint: Designing for Continuous Change

Organisations that scale ERP successfully tend to share five principles:

1. **Design for expansion early** – Assume future complexity and plan for it
2. **Keep the solution modular** – Enable phased rollout and iteration
3. **Automate configuration replication** – Don't rely on manual copy-paste
4. **Use data to anticipate friction** – Let analytics guide where change will hurt next
5. **Treat transformation as ongoing** – Not a one-time program

When these principles are in place, speed becomes an organisational capability, not a one-off milestone.

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6. Measuring What Really Matters: Speed to Scale

Many organisations still measure ERP success by time to go-live. A more meaningful metric is **time to adapt**.

Speed to Scale reflects how quickly ERP can respond to change without disruption.

Key indicators include:

- Time to onboard a new legal entity
- Time to enable a new process or module
- Cost per enhancement over time
- User adoption across new business areas

When ERP evolves at the same pace as strategy, transformation delivers lasting value.

Conclusion: Sustainable Speed Wins

In today's market, speed is not about reaching the finish line first, it's about staying ahead continuously.

The organisations that win are those whose ERP can grow, flex, and adapt without being rebuilt every time the business changes.

That's what the SPEED Method with AI built in and ConfigSnapshot is designed to do: deliver rapid value today, while creating a foundation that stays fast tomorrow.

Speed shouldn't be a sprint. It should be your organisation's natural rhythm.

Ready to scale your Oracle Cloud ERP without slowing down? Talk to Sarrisco about how SPEED with AI built in and ConfigSnapshot can support long-term agility, no matter how far your business grows.

Contact us to learn how *SPEED with AI built in and ConfigSnapshot* can support your long-term Oracle Cloud success.

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