



Project “Receivables and Collections System”

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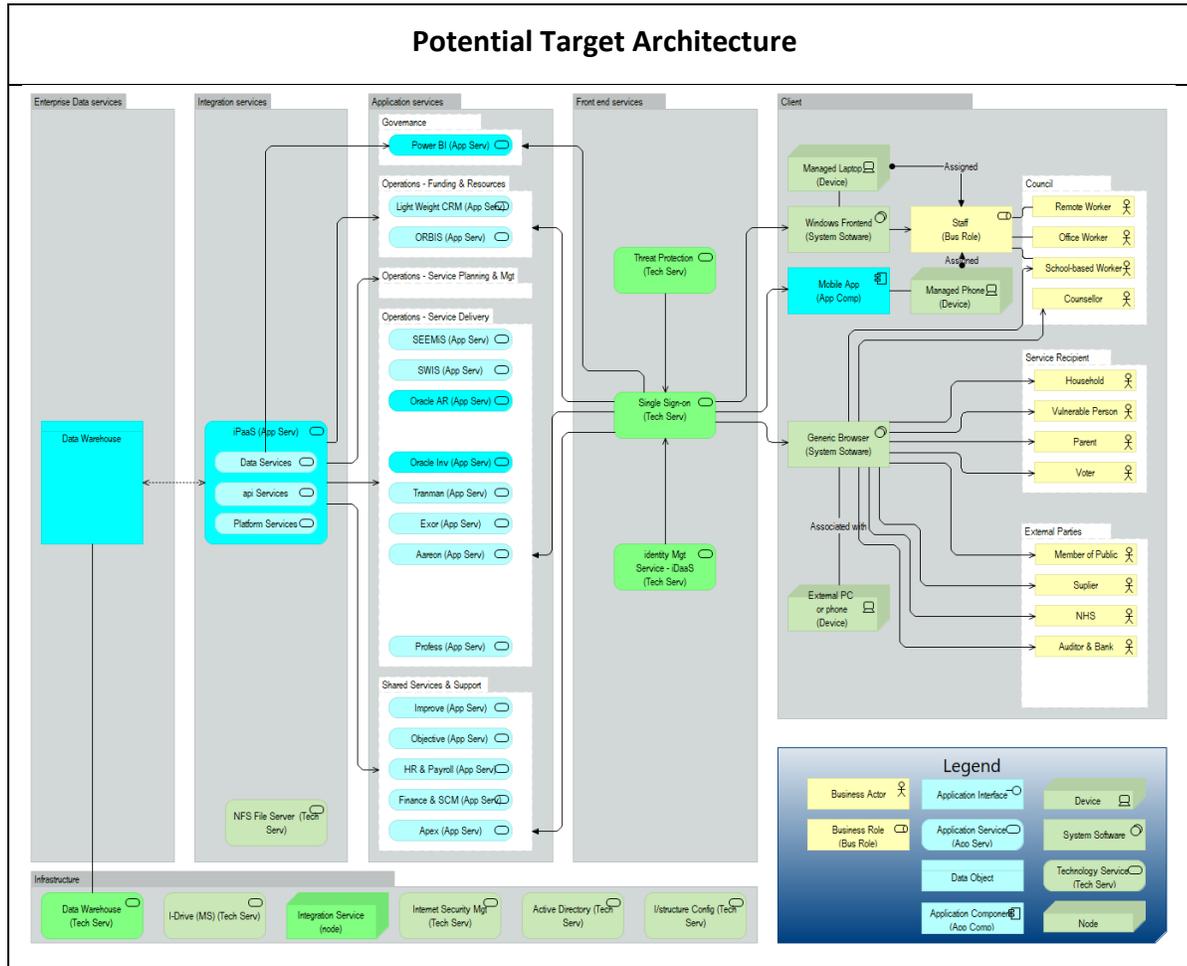
CANDIDATE PROJECT

Candidate Project Outline	
Project ID:	CPO_004
Project Name:	Receivables and Collections System
<u>Outline description of candidate project</u>	
<p>Simplify operations with standard best practice single source of truth Debtors and Collections (Recharges) solution.</p> <p>Unwind DebtorsGL, ICON and replace with “Oracle Receivables and Collections” to provide industry best practice solution as timely single source of truth offering a holistic debtor with basic or advanced collections capabilities. Integrate Servitor, eConsole, Tranman and Exor Debtors to Receivables and perform collections/recharges in Oracle Receivables.</p> <p>Leverage existing Finance SMEs with responsibility for managing and maintaining service and setting up and supporting solution. Provide supplier training for Oracle Receivables and Collections solution as necessary.</p>	
CP Level:	Enterprise Candidate Project
<u>Rationale/Business Problem</u>	
<p>Free up Council resources and reduce effort by maintaining a standard solution.</p> <p>XXX Council’s DebtorsGL, ICON, Servitor, eConsole, Tranman and Exor solutions relying on point-point integration resulting in un-timely version of the truth and pockets of expertise leading to repetition. reconciliations and generally higher maintenance effort. Oracle Receivables and Collections will provide timely standard best-practice single version of the truth holistic debtors with basic or advanced collections/recharges solution and will pave the way for continued optimal business operations through holistic centralised debtors and collections removing non-standard pocket solutions and practices.</p> <p>This project would procure and implement Oracle Receivables to deliver best-practice solution with potential savings of £300k annually (tbc).</p>	

XXX Assessment Review

<p>Additionally, this implementation will provide XXX Council with scalability to increase in size and capability without a disproportionate increase in solutions and head office staff cost, which otherwise would have been required.</p>	
<u>Option</u>	<u>Description</u>
Baseline Option	No change. Continue with current DebtorsGL, ICON, Servitor and eConsole solution with point-point integration having multiple sources of truth. Business and IT continue to deliver services in pockets of expertise and continue maintaining non-standard solutions.
(Option A)	Replace DebtorGL and ICON solutions where relevant with Oracle Receivables and Basic Collections.
<i>Oracle Receivables with Basic Collections/Recharges</i>	Integrate Servitor, eConsole, Tranman and Exor Debtors to Receivables and perform collections/recharges in Oracle Receivables.
(Option B)	Replace DebtorGL, ICON solutions where relevant with Oracle Receivables and Advance Collections
<i>Oracle Receivables with Advance Collections/Recharges</i>	Integrate Servitor, eConsole, Tranman and Exor Debtors to Receivables and perform collections/recharges in Oracle Receivables.
(Option C)	Integrate DebtorGL, ICON, Servitor, eConsole, Tranman and Exor solutions with Oracle Receivables and Basic Collections/Recharges to perform collections/recharges in Oracle Receivables.
<i>Integration to Oracle Receivables with Basic Collections/Recharges</i>	
Stakeholders	
<u>Name/Role</u>	<u>Interest</u>
XXX	Deputy SRO
XXX	Fusion Programme Manager

XXX	Business Change Manager (Oracle Fusion)
XXX	IT Services Project Manager
Summary Use Cases	
<u>Use case</u>	<u>Use case description</u>
1	Centralised holistic single source of truth Debtors and Collections (Recharges) operations.
2	Decentralised integrated holistic single source of truth Debtors and Recharges operations.
3	
4	
5	
6	
7	



Summary Business Case

Baseline Option	1-year Costs
Software	DebtorGL – £28,030 annually ICON – £3,428 annually Servitor – £8,750 annually eConsole - £47,333 annually Tranman - £6,906 annually Exor - £52,816 annually
Hardware	Assume two VMs (Prod & Test) per application @ ~ £40 pcm DebtorGL – £40 X 12 X 2 = £960 ICON – £40 X 12 X 2 = £960

	<p>Servitor - £40 X 12 X 2 = £960</p> <p>eConsole - £40 X 12 X 2 = £960</p> <p>Tranman - £40 X 12 X 2 = £960</p> <p>Exor - £40 X 12 X 2 = £960</p>
IT Staff	<p>½ Sys Admin, ½ DBA and 4-5 Application Support for DebtorGL and ICON.</p> <p>£50k X 6 = £300,000</p> <p>Assuming the same for Servitor, eConsole, Tranman and Exor combined.</p> <p>£50k X 6 = £300,000</p>
	<u>1-year Benefits</u>
	None.
Total costs	Approx ~£800k

<u>Option A</u> <i>Oracle Receivables with Basic Collections/Recharges</i>	<u>1-year Costs</u>
<p style="text-align: center;">Software (Subscription)</p>	<p style="text-align: center;">Assume same as baseline Hardware & Software cost £153,023 (i.e. Net Zero)</p>
<p style="text-align: center;">Implementation & Integrations</p>	<p style="text-align: right;">~£360,000</p> <p>Disclaimer: The implementation figures are for illustration purposes and are not intended to for a form of quotation or a financial commercials commitment.</p>
<p style="text-align: center;">Training</p>	<p style="text-align: right;">~£30,000</p> <p>Disclaimer: The training figures are for illustration purposes and are not intended to for a form of quotation or a financial commercials commitment.</p>
<p style="text-align: center;">Total costs</p>	<p style="text-align: right;">£390,000 in year 1</p>
	<u>1-year Benefits</u>
<p style="text-align: center;">IT Staff</p>	<p>Subsumed into current Finance Support for Replace of DebtorsGL and ICON.</p> <p>Savings of £50k X 6 = £300,000</p>
<p style="text-align: center;">Total Savings</p>	<p style="text-align: right;">£300,000 less £390,000 = =£90,000 in year 1</p> <p style="text-align: right;">£300,000 less £90,000 = =£210,000 in year 2</p> <p style="text-align: right;">£300,000 following years</p>

<p><u>Option B</u></p> <p><i>Oracle Receivables with Advance Collections/Recharges</i></p>	<p><u>1-year Costs</u></p>
<p>Software (Subscription)</p>	<p>Assume same as baseline Hardware & Software cost £153,023 (i.e. Net Zero)</p>
<p>Implementation & Integrations</p>	<p style="text-align: right;">~£360,000</p> <p>Disclaimer: The implementation figures are for illustration purposes and are not intended to for a form of quotation or a financial commercials commitment.</p>
<p>Training</p>	<p style="text-align: right;">~£30,000</p> <p>Disclaimer: The training figures are for illustration purposes and are not intended to for a form of quotation or a financial commercials commitment.</p>
<p>Total costs</p>	<p style="text-align: right;">£390,000 in year 1</p>
	<p><u>1-year Benefits</u></p>
<p>IT Staff</p>	<p>Subsumed into current Finance Support for Replace of DebtorsGL and ICON.</p> <p>Savings of £50k X 6 = £300,000</p>
<p>Total Savings</p>	<p style="text-align: right;">£300,000 less £390,000 = =£90,000 in year 1</p> <p style="text-align: right;">£300,000 less £90,000 = =£210,000 in year 2</p> <p style="text-align: right;">£300,000 following years</p>

<p><u>Option C</u></p> <p><i>Integration to Oracle Receivables with Basic Collections/Recharges</i></p>	<p><u>1-year Costs</u></p>
<p>Software (Subscription)</p>	<p>Assume same as baseline Hardware & Software cost £153,023 (i.e. Net Zero)</p>
<p>Implementation & Integrations</p>	<p style="text-align: right;">~£360,000</p> <p>Disclaimer: The implementation figures are for illustration purposes and are not intended to for a form of quotation or a financial commercials commitment.</p>
<p>Training</p>	<p style="text-align: right;">~£30,000</p> <p>Disclaimer: The training figures are for illustration purposes and are not intended to for a form of quotation or a financial commercials commitment.</p>
<p>Total costs</p>	<p style="text-align: right;">£390,000 in year 1</p>
	<p><u>1-year Benefits</u></p>
<p>IT Staff</p>	<p>Current Finance to Support to Oracle Receivables. No material savings.</p>
<p>Total Savings</p>	<p style="text-align: right;">£390,000 in year 1 No material savings in following years</p>

Benefits Summary	
<u>Option</u>	<u>Summary</u>
Option A	<p>£300,000 less £390,000 = =£90,000 in year 1</p> <p>£300,000 less £90,000 = =£210,000 in year 2</p> <p>£300,000 following years</p>
Option B	<p>£300,000 less £390,000 = =£90,000 in year 1</p> <p>£300,000 less £90,000 = =£210,000 in year 2</p> <p>£300,000 following years</p>
Option C	<p>£390,000 in year 1</p> <p>No material savings in following years</p>
Option A	<ul style="list-style-type: none"> • Scalable • Timely Single version of the truth • Enabler for Project Contracts and Project Billing • Best Practice Standard Solution • Scale up without increase of support staff cost • Subsume support cost into Finance • Continuous optimal operations
Option B	<ul style="list-style-type: none"> • Scalable • Timely Single version of the truth • Enabler for Project Contracts and Project Billing • Best Practice Standard Solution • Scale up without increase of support staff cost • Subsume support cost into Finance • Continuous optimal operations
Drawbacks Summary	
Option C	<ul style="list-style-type: none"> • Not so scalable • Not so timely version of the truth • Non-enabler for Project Contracts and Project Billing • Additional separate support staff cost • Non-standard Solution • Scale up with potential increase support staff cost

	<ul style="list-style-type: none"> • Potential for deviation from optimal operations
Risk Summary	
<u>Option</u>	<u>Description of Risk</u>
Option A, B & C	<p>Medium Complexity to Deliver.</p> <p>Medium Complexity in Business Transformation.</p>

REFERENCES

AMENDMENT HISTORY

Version No.	Date	Amendment History	Remarks
00-001	01/09/2022	Initial Draft	